

NAVY SPECIFIC (NON-DMO) PROCUREMENT

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June 2011



NAVY PROCUREMENT

NAVY PROCUREMENT SCOPE

■ Navy Specific

- Not major capital assets = DMO
- Not common support services = DSG
- Not common ICT services = CIOG

■ Navy Specific

- Total value approx \$120m pa (excluding travel)
- Approx 20% of total value from procurements under about \$1m pa
- Many procurements < \$80k



NAVY PROCUREMENT

NAVY CONTRACTING BUREAU

- **Policy: DI(N) 77-4 Navy Procurement**
 - Guide all Navy Complex or significant Procurement (>\$80k)
 - Provide Navy input to Defence Annual Procurement Plan (>\$1m)

- **Operation**
 - Mix of commercially experienced military and civilian staff
 - Co-ordinate project management, probity, specialist, financial & legal resources.
 - Receive support from DMO and Defence Legal.
 - Located near main customer, Fleet Command, Sydney.



NAVY PROCUREMENT

NAVY PROCUREMENT CHARACTERISTICS

- **Size**
 - Up to \$100m's
- **Duration**
 - Some longer or repeated contracts for core services
 - Many one off contracts in response to internal or external factors
- **Notice**
 - Some able to be anticipated years in advance
 - Many appear within one year in response to internal / external factors



NAVY PROCUREMENT

MAJOR CONTRACTS

■ Fleet Marine Services Contract

- Port services including fuelling and berthing, weapons practice support, sea familiarisation training, diving support, ships boats, submarine escape and rescue.
- National.

■ Initiatives

- Innovative financing arr. for major support assets
- National performance and risk management system

■ Status

- Indic. >\$100m, 10 years, Commenced 01 Oct 10
- Second contract for these services



NAVY PROCUREMENT

MAJOR CONTRACTS

■ Electronic Warfare Training Services Contract

- Electronic Warfare aggressor training aircraft
- Based at NAS NOWRA (NSW)

■ Status

- Indic. >\$100m, 13 years,
- commenced Dec 2001
- Intend request for tender prior to expiry



NAVY PROCUREMENT

MAJOR CONTRACTS

- **Technical Training Support Services Contract**
 - Technical electrical & mechanical training
 - Based at HMAS CERBERUS (Southern VIC) with elements in Sydney and WA
- **Status**
 - Indic. \$10-100m, 5 years, commenced 22 Oct 10
 - Second contract for these services.



NAVY PROCUREMENT

MAJOR CONTRACTS

- **ADF Jet Air Services Contract**
 - Provide opposing force training and target towing.
 - NAS NOWRA (NSW) based
- **Status**
 - Currently under procurement
 - Intend replacing current contract



NAVY PROCUREMENT

MAJOR CONTRACTS

- **Provision of Helicopter Flying Hours Contract**
 - Provision of helicopters to enable flying practice.
 - NAS NOWRA (NSW) based
- **Status**
 - Currently under procurement.
 - Intend replacing current contract



NAVY PROCUREMENT

MAJOR CONTRACTS

- **Collins Class Submarine Training Services Contract**
 - Shore based submarine training.
 - HMAS STIRLING (WA) based
- **Status**
 - Indic \$10-100m, 3 years, commenced 1 Jul 10.
 - Second contract for these services.



NAVY PROCUREMENT

MAJOR CONTRACTS

- **Standing Offer for Navy Port Agency Services**
 - General harbour services, victualling supplies and force protection for RAN ships.
 - Asia/Pacific region and non-Navy Australian ports.
- **Status**
 - Commenced mid 2011 for 5 years.
 - Two service providers



NAVY PROCUREMENT

MAJOR CONTRACTS

- **Maritime Warfare Training Technical Support Services**
 - Maintenance, up-grade and development of Maritime Warfare simulation systems.
 - HMAS WATSON (NSW).

- **Status**
 - Indic. \$10-100m
 - Commenced 1/7/09 for 5 years
 - Second contract for these services



NAVY PROCUREMENT

MAJOR CONTRACTS

- **ADF Hospitality & Catering Training**
 - Training military personnel in hospitality & catering.
 - HMAS CERBERUS (S. VIC.)
- **Status**
 - Indic. \$1-10m
 - Commenced 17/1/05 for 8 years.
 - Likely procurement



NAVY PROCUREMENT

OTHER CONTRACTS

■ Navy Hydrographic Office

- Various surveying and data analysis contracts. Wollongong (NSW).
- Raster Data Centre Operations including scanning and importing material into database and provision of chart products
- Indic. \$1-10m, 1/8/08, 3 yrs
- Tidal Information Systems software re-engineering.
- Indic. \$1-10m, 22/11/10 for 16 months



NAVY PROCUREMENT

OTHER CONTRACTS

■ Training

- Driver Machinery & Plant Operator Training (S. VIC.) 1/07/09, 5 yrs
- Acoustic Warfare Training (NSW) 1/6/09, 3 yrs
- Helicopter Underwater Escape Training (WA), 1/8/09, 2.5 yrs
- Ship Handling Training (NSW) 1/7/07, 5 yrs

■ Engineering Technical Support Services

- Bridge Simulator Technical Support , (NSW) 21/6/11 for 5 yrs



NAVY PROCUREMENT

OTHER CONTRACTS / PROCUREMENT

■ ICT

- Manpower Analysis & Planning System, Indic. \$1-10m, 6/5/09, for 3 yrs
- Various software and hardware

■ Medical

- Dental Technician Training (QLD)
- Noise Surveys
- St Vincent's Hospital alliance for medic training (NSW)

■ Academic

- Various studies and publications



NAVY PROCUREMENT

OTHER CONTRACTS / PROCUREMENT

- **Ship Hull Cleaning**
 - Likely procurement for major warships
 - Must comply with environmental codes

- **Portable Weapons Training Simulation System**
 - Currently under procurement
 - Includes F88 Steyr

- **Other Equipment Procured Examples**
 - Sailing boats for Cadets
 - Diesel Generators for Technical Training (VIC)
 - Gas fired trainer for Ship Survivability School (NSW)
 - Kits for Young Endeavour Youth Scheme



NAVY PROCUREMENT

OTHER CONTRACTS / PROCUREMENT

■ Professional Services

- Mainly through established procurement panels
 - Probity
 - Legal
 - Financial
 - Insurance
 - Marine Valuers
 - Tender Evaluation
 - Engineering
 - Business Improvement



CONTACT INFORMATION



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